

SIOUX EMPIRE PRIDE SPORTS ASSOCIATION (SEPSA)
May 20th, 2023, & MAY 31st: MEETING AGENDA
June 17th, 2023, CHANGED TO 7/1/2023: NEXT MEETING

Website: www.siouxempirepsa.org

Registration: www.siouxempirepsa.leageapps.com

Email: info

Google Drive: admin

Call to Order/Roll Call

First: Behai Nguyen

Second: Jacob Grimes

Administration:

President - Robert Burandt - Xx

Vice President - Behai Nguyen -Xx

Director Of Business Management - Chase Burandt - Xx

Secretary - Rebecca Westra - Xx

Treasurer - Antonio Rubio Jr. - Xx

Committee Members

Recruitment - Olivia Fernandez - Xx

Communications - Alice Hanmer - Xx

Sponsorship - Christopher Sorenson - Xx

Community Outreach Coordinator- Open -

Matt Neufeld - X

Chery Eddie - X

Maya Arnold- X

Tanisha Huls - X

Logan Wadman - X

Closed Session

Grievance meeting ended 12:25 PM

Prior meeting minutes approval

First: Chase

Second: Chris

Overview

Sioux Falls Pups donating \$115 to go towards the Sioux Empire Classic Tournament

20% of net proceeds from Sioux Falls Pups Bowling Fundraiser

Team Managers/Proxies/Others:

Bowling: Chase Burandt and Rand Peterson

- Still working on getting IGBO

Softball: Robert Burandt

- NAGAAA updates
 - Request to cover hotel deposit
- North Star Classic

- Request to sponsor teams
- Fan Appreciation Day Plans
 -
- Purchase awards
 - 1st, 2nd, 3rd, and medallions
- 2nd ½ of the season softball schedule poster/fliers/communication.
- Conduct at the softball fields

Intoxicated players, Robbie will be following up with them and the managers. The 2nd half of the schedule went out, Robbie ordered 20 medals of 1st, 2nd, and 3rd. Only the lanyard has the year, and we will reuse them from year to year. Medals \$3.75 a piece and Lanyards are around .75 cents a piece.

Insured by USA softball inc. Kickball will need their own insurance policy.

Kickball: Behai

- I emailed Scott to see if we can keep the same contract as softball or if we will need to sign a new one.
- The Operating Expense portion of Kickball has been filled out.

Contact the city, do we need to sign a new contract with kickball? Maintenance costs for the field is \$50/team for softball. Would Kickball have costs as well?

What insurance liability will you need for Kickball?

Planning to open Kickball registration opening up tomorrow 6/1/2023

\$200 team fee and \$40 player fee? Cap of 20 players

Season length August 6th- September 24th. Week 8 will be a tournament in a bracket.

10a -5pm

Volleyball: Nicole Malcom

- Review of places to hold a summer volleyball tournament and a fall sand league is currently being done. At this time the best location so far is Digz Volleyball that is offering each court for \$20 per hour. The only dates available to hold the league are Friday and Saturdays at this time.

The owner (paul) has reserved the date of **Saturday, August 5th from 11am - 5pm** for a sand volleyball tournament for us. ***The contract for this is one of the drives to review. Please have ALL BOD review and determine if you would like to move forwards with the tournament. DO NOT SIGN CONTRACT, it is going to be revised to clarify regarding alcohol in relation to if the concession stand is or is not open and if we can or cannot bring in alcohol.*** That is the only revision I found necessary, so other than that you can approve the contract or the go ahead for the Volleyball tournament.

We have not finalized dates for the league, but I personally am looking at Friday evenings as that will be the easiest for me to get off work and also still allow me to go down to Kansas to Watch my son's football games during the month of September.

If I have permission from the Board, I would like to move forward with the Summer Sand Volleyball Contract for Saturday, August 5th 11am - 5pm for a total of \$120. While this is significantly lower than what the indoor gym rental fee was, this tournament is working to recoup

some of the financial burden that SEPSA incurred during the inaugural indoor volleyball league. This means that each team will need to pay \$300 and it will be a minimum 4 person team and maximum 9 person team. There will be no required player fees for the tournament, or required uniforms unless they want. If a minimum of 3 teams sign up that will mean that SEPSA will raise a total of \$600 minimum. It is still to be determined if the teams will receive 1 trophy to share or smaller medals for each person as part of the team. Depending on the number of teams we should be able to get away with usage of just 1 court for the tournament.

The league, if played on Friday, would begin at 6pm and end by 9pm for the night. The league would be a player fee and team fee, but would include the cost to get into a local university indoor volleyball game for each player. I am still working to get information about associated costs with a ticket for each player.

Once this is approved I will begin Sand Volleyball Athletic Code of Conduct (similar to indoor volleyball with some modifications to allow for a more recreational atmosphere).

Sponsorship Committee Reports:

- Old Business:
 - Taco Challenge raised, look up numbers \$460
 - \$360 cash and \$80 Venmo
 - \$40 Expenses
- Stampede \$65
 - No cost to SEPSA
 - Next year discuss if do fundraiser
 - How many games
- Softball Meet and Greet
 - \$540 from event, \$110 Donation and \$430 Beerbust
 - \$40 cash donation from Mark and Rand
 - Less Keg
- New Business:
- Art Class moving to Remedy Brewing Company
 - should have dates finalized next week, targeting Aug
 - Jackie (artist) will provide more information about class
- Progressive Dinner
 - Start at Hotel On Philips, Treasury serve appetizers
 - Main Course at Crawfords, chef is working on a menu
 - Gist Wine host dessert, dessert from CH Patisserie
 - Not able to get Rooftop
- Gist Wine Drag BINGO
 - Aug 5th 2-4 pm
 - Oct 7th 2-4 pm
 - Rosey Palmer Host
 - Sell BINGO Cards to raise funds
- Remedy Brewing Drag BINGO
 - June 7th
 - Rosey Palmer and Devondra Shaker
 - \$1 per pour donated by Remedy Brewing Company
- Request to host Cupcake Challenge
 - Do have a volunteer that would be willing to take lead

- If approved to do, will work on setting up getting details
- Request to host Pottery Class
 - This to be more of social event to include members with kids

Review contract with Canaries

Update dates and times on Sign Up Genius

June 3rd Sioux Falls Canaries Pride

Working with Treasure on possible matching funds available from US Bank

National Cupcake Days are October 18th, 2023 & December 15th, 2023.

Possibly drop off sponsor appreciation gifts from SEPSA.

June 11th- Noh8 Photoshoot/Paid \$750 for partnership with pride.

Communication Committee Reports:

- Old Business:
 - Get more Get to know members of SEPSA now called #thisiswhyiplayssoftball
 - More outreach opportunities
- New Business:
 - Have featured several new members from pups on the facebook feed. Thanks to Preston for reaching out to his members posting on their page and allowing me to use it.
 - Putting SEPSA photos in My Drive to then create a folder in communications for it.
 - posted fundraisers for all the different teams so everyone had one that I knew of shared so it was fair for all teams.
 - If everyone can ask their members on their teams for bios and pics so I can feature them that would be great
 - Doing MVP posts for the teams as they get them in. If they choose not to send them then they don't get posted.
 - I have been posting the canaries Volunteer Signup Genius. We have had a few but need more. I now have three months of games on the signup genius as well.
 - Please keep me posted on upcoming events for SEPSA so I can make sure to share them and create events.
 - Shared The Sioux Empire Classic on other Softball sites around the area.

Intoxicated volunteers asked to leave and the booth was shut down.

Marketing Committee Reports:

- Old Business:
 - Completed Fan Appreciation Day [Fan Appreciation poster.pdf](#)
 - Sioux Empire Classic [SEC Marketing](#)
 - Still needing the details for "Werk The Field"

https://www.canva.com/design/DAFZWeEUtSc/Kzaj1CVqPCRG_KxRiyEtAA/view?utm_content=DAFZWeEUtSc&utm_campaign=designshare&utm_medium=link&utm_source=publishsharelink
- New Business:
 - Looking into tank tops to sell during the summer [Merch.pdf](#)
 - Ordered tank top Samples
 - Ordered samples for SEC merch
 - [StickerMuleSampleOrderApril 28, 2023.PDF](#)

- [StickerMuleSampleOrderApril 26, 2023.PDF](#)
- Looking into getting a banner for SEC with all the teams on it and have them sign

Marketing Director needs to figure out budget so board can approve

Recruitment Committee Reports:

- Old Business:
 - Booths at various pride's around South Dakota
 - Local college involvement/recruitment
 - Wait until beginning of next school year, may have back to school booths for involvement
- New Business:
 - Got approval from Watertown (June 16-18)
 - Got approval from Rapid City (June 8th)
 - Waiting to hear from Sioux City and Vermillion
 - Unable to find contact information for Brookings, Pierre and Orange City for pride attendance
 - United Way
 - Not doing Rapid City Pride. It is too far away.

Community Outreach Coordinator Reports:

- Old Business:
 - Posted on Outreach opportunities that others have shared for events.
- New Business:
 - Canaries Games sign up genius has been posted here as well.
 - Looking at scheduling something with the Veterans Community Project Sent message waiting to hear back on how we can get involved.
 - Contacting Feeding South Dakota about doing an event.

President's Report :

- Old Business:
 - SUX Pride involvement
 - Sioux Falls Pride involvement
 - Meeting on 6th and Dakota for Pride Parade. Hand out squishy balls at the parade. No vendor booth available.
 - All League banquet event/registration created via League Apps
 - Table options
 - 8 tables of 8 open to register as a group "Captain"
 - Entertainment:
 - Asked Brian P. to DJ
 - AV equipment 2 screen/projectors on either side of podium available to rental from venue
 - Photobooth/backdrop
 - Create a All League Banquet workgroup
 - By Apr 30, 2023 Overdue
 - Overdue: Punk Poetry , Rainbow Chorus to website
 - D&O Insurance Premium Paid
 - Added insurance folder
 - Overdue: Will orientate VP on this

- Looking into a quote on DO insurance.
- New Business:
 - Updated banking information
 - Added Antonio Rubio to account
 - Need commissioners to update financial spreadsheet
 - Every league commissioner, director, and admin need to keep current their respective PLAN vs ACTUAL financials
- Sales Tax payment due/overdue?
- Obtained Key cards for storage unit
- Open community Involvement award for nominees
- Open voting position candidates (w/timeframes)
- Go live with community resource page
- Discussion:
- Free or reduced cost for all league banquet
- Next 30 days put our community award nominees on our page.

Vice President's Report:

- Old Business:
- New Business:
 - All Big Frog orders have been completed and picked up.
 - Completed and submitted grant application for Dick's Sporting Goods
 - Gave final decision date as June 30th, 2023
 - Asked for a \$5000 donation or products such as bats, gloves, etc or gift certificates to be auctioned off in our fundraisers.
 - Submitted a request from Scheels for a donation request.
 - Submitted 5/4/2023 with answer date of July 1st, 2023
 - I also reached out to Dakota Sports to see how we can fundraise through them.
 - Message was send out 5/4/2023
 - Send emails out to Coast to Coast Fitness and Fit Body Boot Camp asking for sponsorship.
 - Date sent was 4/25/23
 - Emails were sent through Contact Us on their website.
 - Reached out to Sammons Financial to see if they would like to become sponsors.
 - Contact person Victoria Calderon
 - Emailed her our tiers for them to look over.
 - Got an answer back that they will not be able to sponsor individual teams but I did clarify that they would sponsor the organization and not teams. Hope to hear back from them soon.
 - Sent an email out to the board for their feedback on Family Field Day
 - Alcohol free event
 - Help members with children become more involved
 - Beckah is looking to see if we can use Rosa Parks field as a location
 - Back up plan is to use Burnside since we already have the contract for it on Sundays. Ideally we don't want to do this since players will already be there from softball and they are already worn out from playing earlier in the day.
 - Possibly look into doing a Night Market at First Congregational Church parking lot
 - Bring in different business that are ran by SEPSA members
 - Include others who are not members but apart of the queer community

- This will help build a bond with the church and let us reach those that we have not been able to before.
- Where is everyone with their onboarding? Does everyone have access and do they understand their roles and responsibilities?
 - Grievance committee: I don't see all grievances in the folder with their submission.
 - All emails and submissions have been filed into the correct spot.
- Sales Tax is due July 20th, 2023 via EPATH
 - Taxes paid will be from the months of April through Jun 30, 2023 .
 - On the next merchandise order, we will need to show Big Frog and any other businesses charging us sales tax our tax exempt form.
 - We need to complete a new officer's form for the sales tax license as well.
 - Attached to VP email
- A committee for our Pride events is being put together
 - I need the Recruitment Director and Communications Director to be a part of this committee.
 - I am working with Stephanie to get her input and how things worked out last year for the float.
 - Steph talked to Angel Doll and he said to wait 3 weeks to one month before Pride so he has enough time to have space for us to work in.
 - Sebastian needs at least 2 weeks to month to have the correct trailer ready.
 - I have to pick up the decorations from Stephanie this week for the float.
 - When do we want to pay and register for Sioux Falls Pride and Sioux City Pride booths?
 - Who will work the booths? SEPSA members? Recruitment Director?
 - Queerspace collective and how can we get them involved with SEPSA.

Treasurer's Report:

- Old Business:
 - Antiono Rubio was added onto the Wells Fargo Bank account.
 - Completed the onboarding with Chase.
 - Still have to take on treasurer tasks from Robbie
- New Business:
 - Ben Harms- Presenting (below) a new banking relationship with US Bank and will be submitting a proposal to be voted on. Checking Account Payment Solutions, treasury management.
 - Inventory Management
 - Would like to go over the banking relationships once more.
 - Paying umpires
- - Ben Harms-Processing fees save us \$\$\$. Inventory management, Mobile app availability, Donate (Buy now) button with link that can be placed anywhere to pay from their phones. Flexibility! Pricing structure, If you have a bank account with a US bank, with processing. Same day funding, no extra costs and gets funds faster. Direct line with any processing issues and 24/7 customer service available. League App charges 3.3% surcharge. Visa will charge a \$5K fine, if you process a 3% or Debit account. The processing fee that SEPSA would pay is much less than US Bank. No difference with Wells Fargo and US Bank. US Bank will give you a \$500 cash bonus with more than \$5K in account. Annual

- Yield of almost \$1k a year. Venmo charges Seller transaction fee (1.9% + \$0.10). League apps do not have any records of how much they charge.
- Promotion for the checking account with a balance of \$15k, US Bank will give you \$750. Interest earned is only on a savings account.
- Card readers will be given at no cost.
- Venmo- For every transaction is 1.9% plus .10 cents. Interchange makes up the largest processing rate. The lowest will be on debit cards, it is not the same risks as a credit card.
- US Bank- 1% plus .25 cents and pass the fees onto the consumer.
- **New Items from today's meeting:**
 - Pride Parade was paid for 5/31/2023
 - US BANK demo and customize portal
 - 2 months and take advantage of US BANK offer
 - Singlepoint essentials (Real time transactions)
 - First Bank and Trust is a sponsor, why are we not banking with them?

Director of Business Management Report:

- Old Business:
 - Everyone's Bio's are on SEPSA website.
- New Business:
 - Waiting for Dates and Marketing:
 - Red Robin on Website
 - Wine and Canvas on Website
 - Ability to purchase tickets and transfer
 - Applebees on Website
 - Removed Preston from Grievance email group.
 - Have gone through the Kickball Athletic code
 - From my understanding, Behai is going to remove all the info about the National organization. This can be after the league is formed and managers determine the way the league what they want to do.
 - Payment from League Apps came through on May 30th. The price was \$350 with 3.2% (\$11.2) in fees through league apps. \$361.20. Stripe (League Apps Banking Software) received the amount and took a fee of \$10.77. This percentage is 2.9817. Net profit from translation is \$350.43.
 - **New Items from today's meeting:**
 - Reach out to Rian or Damon about Poetry
 - Alice and Chris involved in editing content on the website.
 - Get Community Involvement Page on Website.
 - Get Nominations Form on Website.

Secretary's Report:

- Old Business:
- Review Bylaw 3.10 Removal
 - 3.10.1.3 Assaulted the integrity or threatened the person of a fellow Board Member
 - 3.10.2. A Board of Director that violates section 3.10.1.3 shall be immediately removed from office and is not subject to the normal removal process
 - What constitutes as Assault the integrity
 - Confidentiality
 - Intellectual Freedom
 - Censorship

- Honesty
 - Malpractice
- What constitutes an emergency?
 - Emergency vs Special
- We can be selective of candidates applying to be a part of the grievance committee, but we cannot discriminate against their affiliations with the LGBTQ communities.
 - Will Matt Neufield be Grandfathered in?
- New Business:
 - Update dates to reflect 2023 Community Involvement Award
 - Meeting Minutes for Feb, March, April need to be added to the website
 - Mattie Schuldt applied for the open Community Volunteer Director position.
 - Do we need to discuss non compete disclosures?
 - Notes from Midweek Mtg 5/11/2023
 - Behai- SF Pride Float
 - Dakota Lettering For Fundraising. Sell Merch at online stores.
 - Fans for Fan appreciation day
 - Olivia- Fishbowl data in exchange for merch drawing. Expand SEPSA beyond SF. Watertown and RC booths are reserved.
 - Olivia and Antonio will work at SUX Pride.
 - Jacob and Olivia will work at the SF Pride Booth.
 - Jacob- Stickers, Flyers, Wristbands, Temporary Tattoos.
 - Selling SEPSA stickers to offset the cost of Free Merch.
 - Antonio-US Bank donation match. Discussed pooling funds made from canaries and saving it until the very end to maximize our match.
 - US Bank employees as volunteers during SF Pride.
 - League App charging 8%, Demo US Bank.
 - Potential \$5k fines
 - By money some funds, we can earn \$750.00
 - No Interest paid to our account all year.
 - Beckahh- Pulling the Float with truck, Create a Face in Hole cut out of Softball Player to attract more people to like our Facebook Page. Person with the most likes wins the SEPSA Merch.

New Items from today's meeting:

- **Expense reimbursement for Face in Hole Board \$53.XX**
- **Sarah Baron-Houy with Bangs McCullen Law Firm**

Motions: To cover the hotel deposit from SEPSA general funds for GSWS Sioux Empire PSA- Softball team(s) to be reimbursed back to SEPSA General Funds after enough rooms are occupied per team. If enough rooms are NOT occupied, the fee would then be owed by the team that did not meet the requirements.

First: Robert

Second: Chris

Unanimous

Motion: \$500 out of SEPSA'S general funds to sponsor Sliders and Dolly's Angel's to play at the North Star Classic.

First: Robert

Second: Chase

Unanimous

Motion: for approval of August 5th Volleyball tournament

First: Robert

Second Behai

Unanimous

Motion: To open two accounts with US Bank (Checking/Savings) for \$200 taken out of general funds.

First: Antonio

Second: Behai

Unanimous

Motion: Move forward with an attorney reviewing our bylaws

First: Robert

Second Behai

Unanimous

Motion: Reimburse Jacob Grimes for the Magnets and Stickers (\$20.24+\$19.17=\$39.31)

First: Robert

Second: Beckahh

Unanimous

Adjournment:

First: Chase

Second: Beckahh

Notes & Reminders:

Please submit additions and changes by Thursday prior to the meeting

1. We need additional information before we can vote on switching/opening new bank accounts.

PO BOX

PO BOX 88657

SIOUX FALLS, SD 57109

MAILING ADDRESS

2501 S LOUISE AVE 88657

SIOUX FALLS, SD 57109

5/20 Meeting Adjourned:

1:29pm.

5/31 Meeting Adjourned:

9:15pm.